

100 Years of the Rangwala Group (1920-2020)



An Enriching Journey...

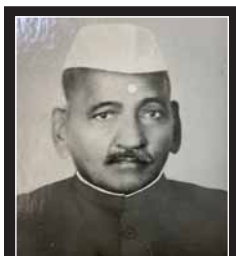


Two World Wars, the Great Depression, India's independence struggle before India gained independence in 1947, the licence-permit raj, controls on foreign exchange and expansion, the reforms of the 1990s and the era of technology, disruptions and globalization: very few Indian companies have seen it all, and adapted along the way to do well.

The Rangwala group also has stood the test of times as it celebrates its 100 years of a strong reputation with business relationships to cherish, business activities that were worth it and a journey that is worth remembering. It gives us immense pride and pleasure to share the highlights of this outstanding journey of 100 years.

“*Business after all is nothing more than a bouquet of human relationships and as the 'Rangwala' group completes 100 years we would like to express our deepest gratitude to the remarkable people who were a part of this journey as partners, clients, associates, mentors, members, friends and family.*”
The Rangwala Group

BCH belongs to the 'Rangwala' group of companies a name which was established in 1920 by Lala Ramkisan Das Rangwala. The word '*rang*' is a hindi word which means '*colour*' and hence the family name 'Rangwala' implies to – one who does a business of colours. The group is 100% owned by the Rangwala family and is currently led by Mr. Samir Gupta Rangwala.



Lala Ramkisan
Das Rangwala

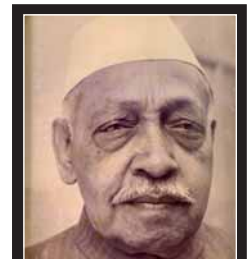
The roots of the 'Rangwala' legacy can be traced back to 1910, when Lala Ramkisan Das who was born in a tiny village of Dujana in the state of Haryana in India, moved to Delhi in search of better work opportunities.

In 1916 he ventured into textile dyes trading. Soon after, in 1920, he started a business of trading of textile dyes in his own company, Bakhtawar Mal Ramkisan Das (BR) in Khari Baoli, which is even today the main market for wholesale trading in old Delhi. In 1943, he expanded operations of the trading business to Mumbai, and

established another company, Paramount Dyes and Chemicals for trading of textile dyes along with his long-time friend Mr. Kedar Nath Khanna and others. Paramount Dyes and Chemicals which is currently active and headquartered in Mumbai has transitioned over the years into trading of speciality products for the plastics related industry.

As times in India changed, the business transitioned and in 1958, he along with other partners set up the manufacturing of textile dyes and pigments namely Pigments & Dyestuffs Ltd. very close to Mumbai with a technical collaboration from Sanyo Colour Works, Japan. The factory ran for about 20 years before closing down in 1979 due to some unavoidable circumstances in India.

Lala Ramkisan Das was succeeded by his son Lala Dwarka Das Rangwala who joined the business around 1940.



Lala Dwarka Das
Rangwala

In addition to growing the business in the region, Lala Dwarka Das along with other likeminded people gave a lot of impetus and further grew the various philanthropic activities started by his father which included an educational school where currently over 1500 children are studying today, a cowshed which houses over 3500 cows currently and also a 10 day religious play and festival called 'Ramlila' which happens every year before Diwali and is attended by roughly 100,000 people every year.



Mr. Mahabir Pershad
Rangwala

Lala Dwarka Das was succeeded by his son Shri Mahabir Pershad Rangwala who joined the family business in 1964 and he started a new firm – Ramkisan Das Mahabir Pershad (now called RKMP Rangwala).

He further expanded the textile dyes and chemicals business in the northern region. RKMP Rangwala worked for companies like Amar Dye Chem, Indian Dyestuff Industries Ltd. (IDI) and Indian Gum Industries (IGI).

Cover Story

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In 1987, Mr. Samir Gupta Rangwala, son of Mahabir Pershad joined the family business and acquired proficiency in textile dyes and chemicals from his family business under the well-known banner of RKMP Rangwala. He worked pan India in the trading business till 2005 for leading companies like - CHT, CIBA, HUNTSMAN, IGI and IDI. He has also worked in the Textile effects segment of 'Ciba Specialty Chemicals' and 'Huntsman International' for over 5 years as the Head of Business Development and Brand Retail Marketing respectively.



Mr. Samir Gupta Rangwala, Managing Director, BCH

But as they say that "Response to change is the first condition for survival in business", thereafter as times in India changed, the business transitioned from trading & manufacturing to finally services. At the turn of the century, the stagnation in the textile trading business and the opportunities in the newer textiles, prompted Mr. Samir to look for futuristic opportunities.

Throughout his career in this industry, he continually established connections and fostered close relationships with textile and allied firms and became well aware of their corporate cultures & needs. He developed his strengths in networking and a contact base which have become the foreground for BCH operations.



Ms. Ritika Gupta Rangwala, Executive Director, BCH

In context of India's growing potential for the nonwovens & technical textiles industry, he along with his wife Ms. Ritika Gupta took up the responsibility of boosting this nascent industry in India and launched BCH in 2005. Ritika, who is passionate about taking the industry in India to greater heights strongly feels that the Indian growth story needs to be well tailored for it to be more effective and sustainable.

Today, BCH, is an advisory services company, providing services to clients across the globe. Having serviced clients in over 30 countries, BCH is a single window to India for the global nonwoven & technical textile industry.

As a gateway for Indian and overseas companies, BCH assists in Entry Strategy, Tie-ups and Alliances & also offers Global Sourcing solutions. While holding a rock-solid rapport worldwide with coveted associations, BCH aspires to steer industry players in accomplishing the utmost yield by serving them in all their needs.

In 2016, Samir and Ritika were joined by their son Kanav Gupta Rangwala in the business. Kanav, is currently responsible for business development at BCH and has worked with multinational consulting firms before he joined BCH. He is very optimistic about the future of the nonwovens & technical textile industry and is mainly responsible for growing the strategy consulting business in BCH.



Mr. Kanav Gupta Rangwala, Business Development Manager, BCH

2020 marks the first 100 years of the group's services to India's textile industry. It has been a journey of relentless spirit, ambition and strength. More importantly, it has been a journey built on trust and relationships.

Today the 'Rangwala' group enjoys a strong reputé in the industry with the 4th & 5th generations actively building upon the strong goodwill & experience earned through the years. With a strong background in the textile industry and a remarkable experience of ten decades, the group has carved an excellent business network & personal relationships in the global textile industry.

Business after all is nothing more than a bouquet of human relationships and as the 'Rangwala' group completes 100 years they would like to express their deepest gratitude to the remarkable people who were a part of their journey as partners, clients, associates, mentors, members, friends and family. ■



Ms. Aastha Gupta, Ms. Ritika Gupta & Mr. Kanav Gupta



Mr. Samir Gupta & Ms. Ritika Gupta



Ms. Ritika Gupta, Mr. Samir Gupta & Mr. Kanav Gupta

“ We look forward to enriching our journey even further by working with Integrity and bringing synergy and value to all the efforts we make. Thankyou all for being a part. ”
The Rangwala Group